

RM6160 – Non-Clinical Staffing (NCS) Temporary Recruitment Solutions Prospectus

PageGroup has been successfully placing into the Public Sector since 1976



Crown
Commercial
Service



Contact Us

Lot 1

Bradley Glen
Director

T 020 7269 2280
E bradleyglen@pagepersonnel.co.uk

Bradley has 16 years' experience working for PageGroup, the majority of which has been spent working with Public Sector clients. As Director for Page Personnel Public Sector, Bradley oversees a number of teams specialising in different disciplines, such as Business Support, HR and Finance, all of which fall under Lot 1.

Lot 2

Sophie Gorvett
Senior Manager

T 020 7269 2179
E sophiegorvett@michaelpage.com

Sophie manages the Public Sector Business in London and the South East and has been recruiting into this sector for several years. She is the main point of contact for Lot 2 recruitment across the UK. Sophie is experienced in supporting Public Sector bodies through challenging periods of change, providing an effective and efficient service centred around the customer's needs.

Lot 3

Derren Bevington
Business Director

T 020 7645 1475
E derrenbevington@michaelpage.com

Derren has 16 years' experience running Technology and Transformation divisions. He has worked extensively within both central and local government and has managed the delivery of premium calibre candidates which these organisations seek. The teams are split, up & down the country, into the specialist functions aligned to Lot 3 including Digital, Data & BI, Infrastructure & Cloud, Projects & Change and Software Development.

Lot 4

Matthew Skilleter
Business Director

T 0118 955 9590
E matthewskilleter@michaelpage.com

Matthew has been with PageGroup for 19 years. The majority of his tenure has been spent managing teams in PageGroup's Legal business within the Public Sector. During this time, Matthew developed the Michael Page dedicated home counties Public Sector offering in 2012. He now works as part of a multi-disciplined team that support the very specific needs of its client base.

Partnership Lead

Chris Edge
National Frameworks Manager

T 0121 230 8376
E chrisaedge@michaelpage.com

Chris has 16 years' experience working within the recruitment industry and via several partnerships has delivered many national projects into Public Sector Organisations. These include the MOJ, MOD & The Highlands Council. Chris manages our framework relationships and works nationally across all our offices and job disciplines. With the ability to offer BAU and bespoke Project recruitment solutions, it is Chris' job to make engagement with PageGroup via the Framework easy, enjoyable and effective.



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Our Story so far...



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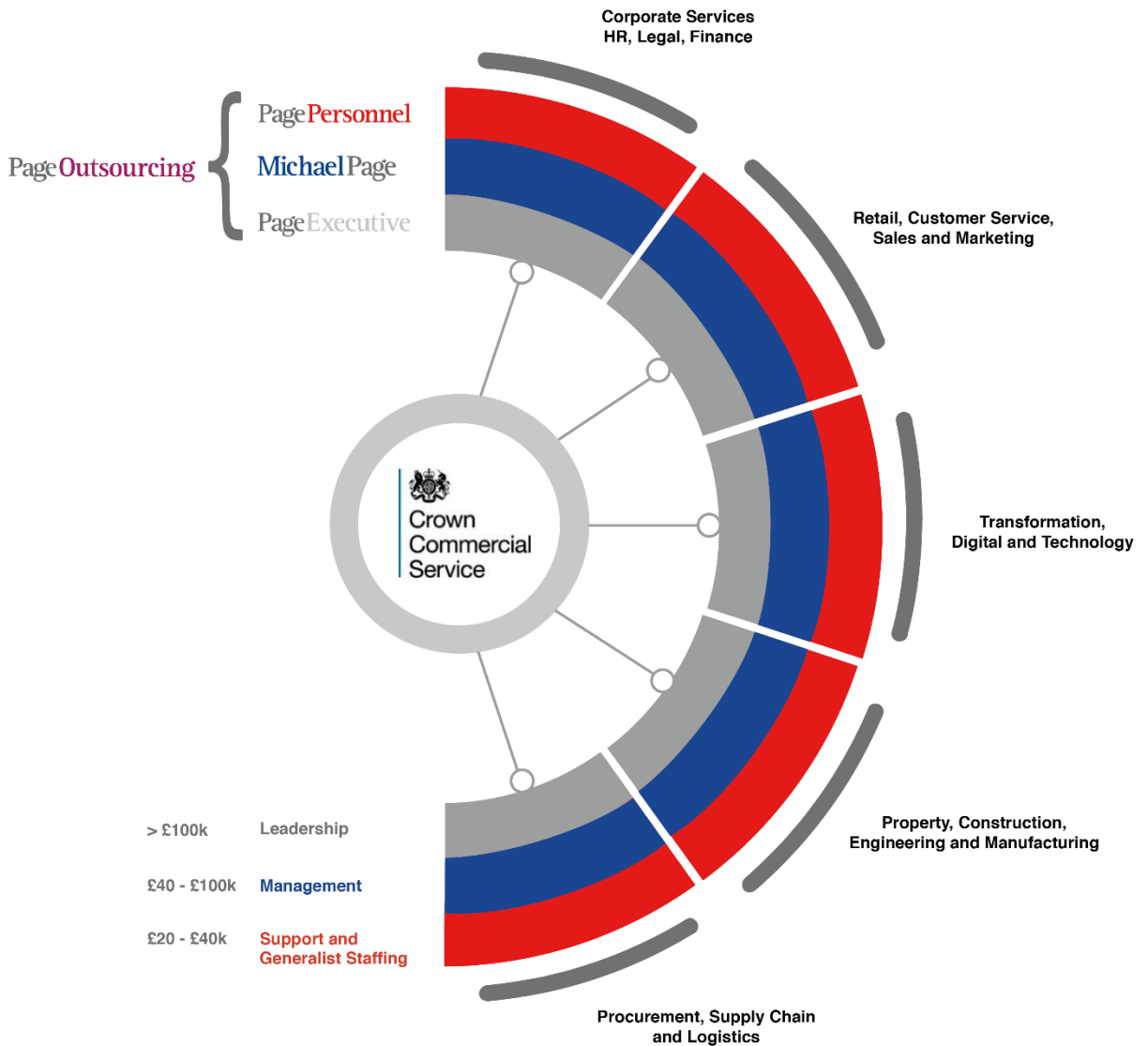
Our Locations

PageGroup has 27 offices based across the UK, from Aberdeen to Southampton. This gives us a strong localised presence as well as a national network in order to source the best and most relevant candidates.



Our Specialist Recruitment Services

Since inception in 1976, PageGroup has nurtured and grown client and candidate networks. This has enabled us to enrich our recruitment expertise across key job families, levels and departments. With an increasing need and desire for a diverse and inclusive workplace, we continuously look to develop specific tools to ensure you have the most diverse human capital solution to meet your organisational requirements.



2.06 Interviews to offer



18 Disciplines recruited across all public sector bodies



4 Out of 6 lots

Lot 1: Administration and Secretarial Roles

Specifically set up for Administrative and Operational roles, our Page Personnel business is one of PageGroup's key brands and has been delivering specifically to the Public Sector for over 25 years!



All female senior leadership team

An average of 2.2 Lot 1 temps placed every working day into Public Sector.



Case Study

NHS Trust Development

Due to a number of internal projects and workloads, the NHS Trust Development required a number of business project support staff based across the organisation and country. These roles have ranged from PAs, Project Support Officers and Programme Co-Ordinators. All of the temporary requirements have needed to be high calibre candidates who could be put in post at short notice. Due to the understanding built up by consultants of the market, roles and organisation, 25 temporary placements were made in this area in 2019 alone. So impressed were the line managers with the standard of temporary placements that a number of them were transitioned over to become permanent members of staff.



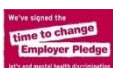
4.9/5

Feefo Measured Service

Average Lot 1 temp assignment length is

12 weeks

A proven track record recruiting in the Public Sector



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Lot 2: Corporate Functions

Think Corporate Recruitment, think PageGroup...

When you speak to most people about PageGroup, in particular our flagship brand Michael Page, they refer to our reputation for being a market leader in Corporate Recruitment.

Our ethos is putting the customer at the heart of everything we do and partnering with the client to save time by utilising our strengths Finance, HR, Procurement, Property & Marketing and Communication.



Repeat business rate of 75%



2.5 temporary lot 2 staff placed every working day



129 consultants across UK placed into Lot 2



Average of 1.8 interviews/offer



Department for Environment Food & Rural Affairs

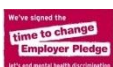
Case Study

It is widely known that Defra is one of the government departments most affected by EU Exit. To be able to meet the changes including the prospect of a “no deal” Brexit; Defra needed to bring in specialist finance contractors to implement key governance, planning and processes whilst also backfilling BAU roles within the wider finance teams. Roles successfully released and filled were at the part qualified and qualified level, focussing around both technical and finance business partnering areas. Many of the roles could have been based across either the York, London or Bristol sites and so Defra partnered with PageGroup to utilise their network of regional offices to best support these specialist roles and fill them with fully vetted and immediately available candidates. Many placed candidates were extended beyond the original contract duration as a result of their ongoing success within the role.

"It was not just a database trawl and a presentation of a list of names but a tailored service which fielded high quality candidates which met my brief. Good value for money."

Deputy Director of Finance,
NHS Digital

A proven track record recruiting in the Public Sector;



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Lot 3: IT Technicians, Analysts and Technical Engineer Specialists

Michael Page Technology UK is a leading specialist recruitment provider of IT professionals spanning a wide range of Technology, Digital and Data roles within the Public Sector.

Focused on providing expertise and quality candidates through effective business partnering across the Public Sector.



19.7 weeks average temp assignment length



62% of technology revenue in Public Sector is from placing temporary workers



2.7 interviews per offer



Case Study

The Financial Ombudsman Service were undertaking a Data Warehouse Project. The project was lagging and needed some urgent recovery. Michael Page assisted with an immediate requirement for a Data Warehouse Developer to remediate the implementation. They were unable to fill this role for 4 months which was causing further project lag. The role was successfully delivered in 2 weeks.

Following this success we were asked to help with the Cloud implementation project and placed a number of contractors including a very niche DevOps consultant and an Infrastructure Project Manager.

Michael Page are now the preferred partner for Technology requirements.

Roles filled

Business Intelligence
Data
Software Development
Infrastructure and Cloud Services
Technology Project and Change Management
Cyber and Information Security

A proven track record recruiting in the Public Sector



Cabinet Office



Forestry Commission



HOUSE OF COMMONS



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Lot 4: Legal Secretaries, Paralegals and Lawyers

Michael Page Legal is one of our most established businesses across the UK. With operational teams in half of our offices nationwide, we have a strong network of consultants who work closely with one another to provide a collaborated service to our client base. Our Public Sector team has more than 40 years of sector experience and understands the different pressures and challenges of the market. With specific focus around qualified Solicitors, Paralegals and associated support functions we are well placed to provide and support you with all your legal needs.



15 dedicated Lot 4 Temp recruiters



Average temp assignment in Lot 4 is 20.4 weeks



Commercial Lawyers and Contract Managers the most sort after legal roles in 2019



Case Study

In February 2019, we were instructed on a volume legal project; to provide a team of Paralegals to start as soon as possible.

We were asked to provide candidates that had DBS checks already completed and current.

We delivered an initial shortlist of 8 candidate profiles within 4 hours from our initial instruction.

CMA hired a team of five from the shortlist, two of which are still employed - one is now on a permanent contract and the other on contract until September.

A proven track record recruiting in the Public Sector



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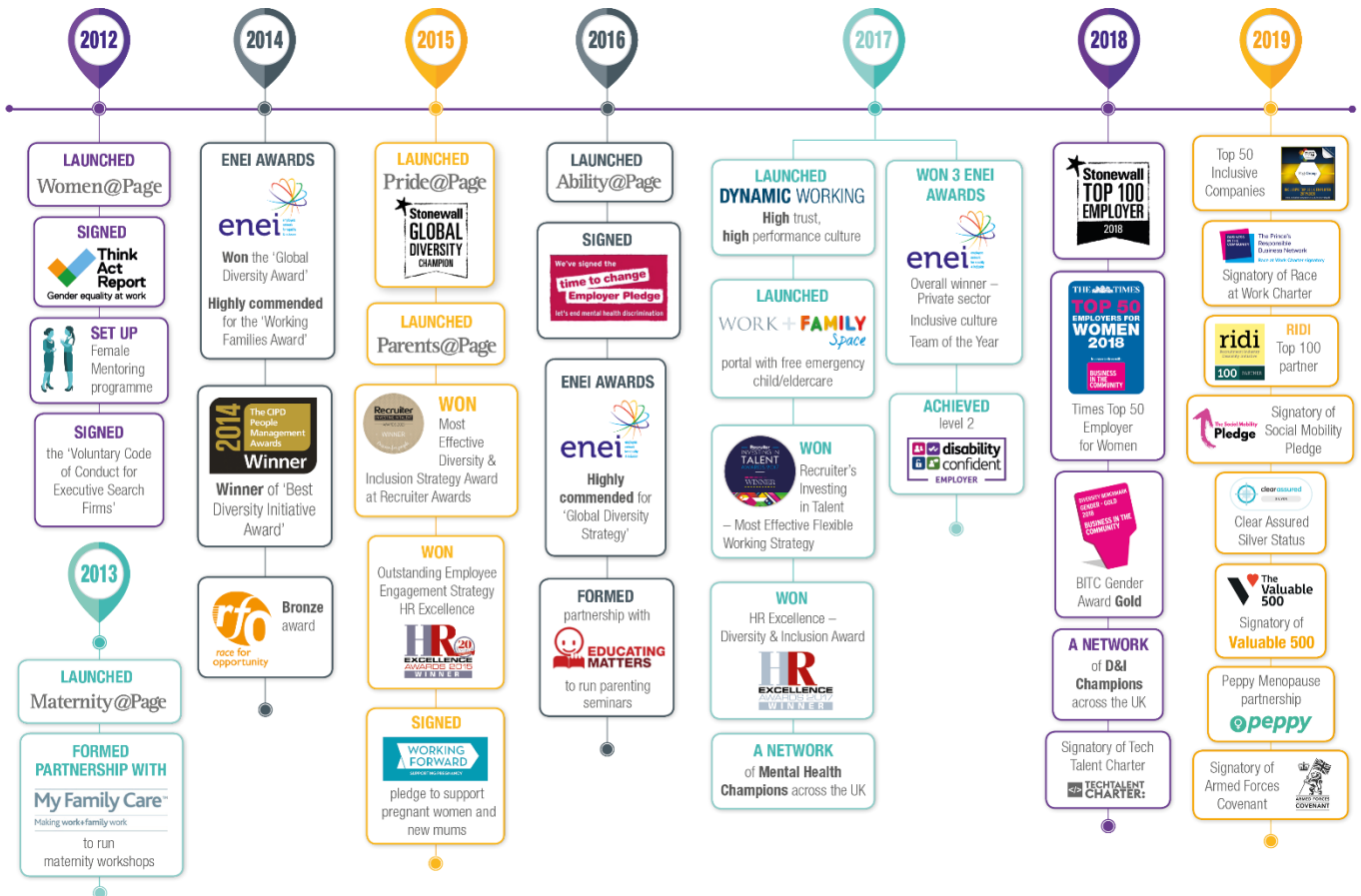
Diversity and Inclusion in the UK

Our Story so far...

All PageGroup employees have a responsibility for Equality Matters and are supported by our in-house Diversity and Inclusion team. PageGroup believe in diversity at work, recognising that all individuals are different and are appreciated for this. We run several initiatives, all of which have been designed to remove barriers, promote inclusion and ensure that people feel and are valued without exception. Through our values and principals we are confident that what is important to you is important to us.

What will this mean for you in the recruitment process?

Our training matches our values and how we conduct business. We ensure all consultants are trained on unconscious bias; creating inclusive job descriptions and adverts; conducting inclusive interviews and diverse shortlisting. Therefore we ensure we are effective in finding diverse talent to fulfil your human capital strategy.



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